Safqaty | صفقتي



COMPANY PROFILE · 2026

Built on a handshake. Run like an institution.

A Dubai marketplace and commercial broker connecting Investors and Buyers with the Sellers of real, operating businesses across the UAE and the GCC.

SAFQATY.COM · 25.2048° N · 55.2708° E



صفقتي

safqaty — means ‘my deal’ in Arabic.

The root word, safqah, comes from safq, the strike of one hand against another: the gesture that sealed a sale in the market long before contracts did.

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01 — WHO WE ARE

A marketplace for real business deals.

Safqaty is a digital marketplace operated by Safqa Ventures Commercial Brokers LLC in Dubai. We list business and investment opportunities across the UAE and the wider GCC, and connect Investors and Buyers with the Sellers behind them.

Two sides of every deal. One personal point of contact.

On one side are retail investors, high-net-worth individuals and institutional partners. On the other are Sellers of operating businesses and asset-backed opportunities. We present each opportunity clearly, check the basics before it is listed, and make the introduction, so both sides can move forward in confidence.

Real businesses. Real cash flow. Real opportunity.



Safqaty brings them into one structured, confidential marketplace.

Dubai is one of the world's most dynamic commercial markets. Every day, businesses across the UAE look for capital to open new locations, add capacity or change hands. Yet many of these opportunities are still shared only through private networks, institutional funds and closed syndicates.

For Investors and Buyers, that means access to operating businesses with existing cash flows, presented the same way every time. For Sellers, it means a discreet route to interested, serious parties, without a public sale process.

Two sides of every deal, one marketplace.

Safqaty works with both parties to a transaction. Each has its own path; the same clear rules apply to both.

FOR INVESTORS & BUYERS

Find an established business to back or to buy.

Browse opportunities that have passed our initial listing checks, compare them on a consistent summary, and request the full information pack when one fits what you are looking for.

- ✓ Listings across the UAE and the GCC, each with its sector, location, investment amount and key highlights
- ✓ The Seller's detailed information pack, shared once you have signed our NDA
- ✓ A direct introduction to the Seller, handled personally by our team
- ✓ No obligation: an inquiry never commits you to invest

Explore opportunities → safqaty.com

FOR SELLERS

Present your business to serious Investors and Buyers.

Whether you are selling an operating business or raising capital to grow, we present your opportunity discreetly and introduce interested parties to you once they have signed an NDA.

- ✓ A clear listing of your opportunity, with the listing terms agreed with you in writing
- ✓ Your identity and detailed figures kept confidential until an NDA is signed
- ✓ Introductions to interested Investors and Buyers, who sign an NDA with a non-circumvention commitment
- ✓ Any terms agreed directly between you and the Investor or Buyer

List your opportunity →

From listing to introduction, step by step.

Every opportunity follows the same path. Each step protects the Seller's information and gives the Investor or Buyer what they need to decide for themselves.

01

Listing

The Seller submits the opportunity with its trade licence and key information, and we agree the listing terms in writing.

02

Initial checks

We check the trade licence and that the licensed business activity matches the opportunity, and review the information supplied.

03

Inquiry

An Investor or Buyer browses the listings and sends an inquiry. Our team replies personally and confirms their interest.

04

NDA

Before confidential details or the Seller's identity are shared, the Investor or Buyer signs our NDA, which includes a non-circumvention commitment.

05

Introduction

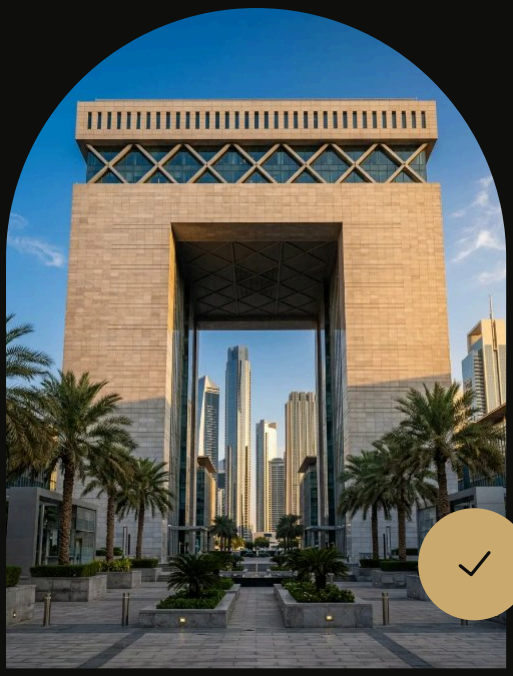
We share the Seller's detailed information pack and introduce both parties, then help them communicate.

06

Your due diligence

The Investor or Buyer carries out their own full due diligence with independent advisers, then agrees any terms directly with the Seller.

◆ Safqaty is not a party to the transaction and never receives or holds investment funds: any payment is made directly between the Investor or Buyer and the Seller.



05 — BEFORE WE LIST

What we check, and what we don’t.

Every opportunity on Safqaty passes the same initial checks before it is published. They are a starting point, never a substitute for your own review.

Trade licence

The Seller holds a valid trade licence for the business behind the opportunity.

Licensed activity

The business activity on the licence matches the opportunity being offered.

Information supplied

We review the information the Seller provides before the listing goes live.

WHAT THESE CHECKS ARE NOT

- They are not due diligence, and they are not an audit of financial statements.
- We do not verify ownership, title, financial position or the value of a business or asset.
- Publishing a listing is not an approval, endorsement or recommendation of the opportunity.
- Projected returns are the Seller’s estimates and are not guaranteed.

Back businesses, not tickers.

Safqaty is built around real, operating businesses and identifiable assets, not listed shares. Opportunities range from full business sales to asset-backed investments, across sectors such as food and beverage, commercial real estate, staff accommodation, automotive, transport and company acquisitions.

01 Businesses for sale

Established operating businesses offered for sale, such as food and beverage brands, with the asking price on the listing.

02 Asset-backed opportunities

Investments linked to identifiable assets, such as chauffeur and limousine fleets or vehicle trading stock.

03 Commercial property & accommodation

Income-generating commercial property and staff accommodation in the UAE.

04 Structured programmes

Fixed-term programmes presented by Sellers, with the tenure, minimum amount and projected return set out on each listing.

05 Company & start-up acquisitions

Opportunities to invest alongside an established UAE investment group in company and start-up acquisitions.

06 Growth capital

Capital for established businesses that want to open new locations, expand operations or add capacity.

A SELECTION OF CURRENT OPPORTUNITIES · NOVEMBER 2026



TRANSPORTATION

Asset-Backed Dubai Limo Investment (Careem/Uber Fleet)



REAL ESTATE SERVICES

Fixed Note Programme



AUTOMOTIVE

Asset-Backed Luxury Car Trading (GCC Specs)



REAL ESTATE

Asset-Backed Labour Accommodation Investment

Listings change as opportunities are added and closed. The figures, terms and full details of each are on its page.

Why work with Safqaty.

01

CURATED DEAL FLOW

We source, screen and curate commercial opportunities across the UAE and the GCC, from operating businesses for sale to asset-backed ventures.

02

INITIAL CHECKS BEFORE LISTING

Before an opportunity is published, we check the Seller's trade licence and that its licensed activity matches the opportunity. Full due diligence remains with the Investor or Buyer.

03

CONSISTENT INFORMATION

Every listing presents its sector, location, investment amount and highlights the same way, so opportunities can be compared at a glance.

04

CONFIDENTIAL BY DESIGN

A Seller's identity and detailed figures are shared only after an NDA, and introductions are protected by a non-circumvention commitment.

05

A PERSONAL REPLY, EVERY TIME

Every inquiry is handled personally by our team, never by an anonymous queue.

06

A CLEAR, INDEPENDENT ROLE

We are a marketplace and commercial broker: not a party to the deal, never holding funds, never giving investment advice.

Our heritage and leadership.

Anchored by over 10 years of executive experience in business development, investment strategy, M&A, and commercial growth.

Our founding leadership brings pedigree from

01 Deloitte & Touche

02 Ernst & Young

03 Boston Consulting Group (BCG)



Đ180
million Dirhams
in investments successfully completed

Đ450
million Dirhams
in cumulative commercial revenue generated, managed, and optimised

300+
clients, from everyday retail investors to HNWIs and institutional partners

17%
average year-on-year revenue growth across featured businesses

Figures as stated by Safqaty. Past results are not a guide to future performance.

The people behind Safqaty

Experienced professionals in business development, investment strategy and commercial growth, across the UAE and the region.



Basheer Hajjar

STRATEGIC PARTNERSHIPS | MENA



Rushdi Arekat

REGIONAL REPRESENTATIVE | BAHRAIN



Mohammed Abukhaizaran

REGIONAL REPRESENTATIVE | CYPRUS



Sari Alkhoury

REGIONAL REPRESENTATIVE | JORDAN

Meet the team: safqaty.com/team

Confidentiality. Transparency. Professionalism.

Private transactions require more than opportunity. They require discipline.

Safqaty is designed so that sensitive business information is shared step by step, with the right people, at the right time.



- **NDA before details**

Confidential details and the Seller's identity are shared only after the Investor or Buyer signs our NDA.

- **Non-circumvention**

Our NDA includes a non-circumvention commitment, so introductions made through Safqaty stay with Safqaty.

- **Information in stages**

A summary on the listing first; the detailed information pack, with financials and documents, after the NDA.

- **Personal data handled with care**

Inquiries are handled by our team and shared only with the Seller concerned. We do not sell personal information.

Clear about what we are, and what we are not.

Safqaty is a marketplace and commercial broker. We list opportunities, make introductions and help both sides communicate. The decision, and the transaction, belong to the Investor or Buyer and the Seller.

> Safqaty is operated by Safqa Ventures Commercial Brokers LLC, Dubai, United Arab Emirates.

01 Not a regulated financial firm

We are not a bank, fund or investment adviser, and we are not licensed or regulated by the UAE Capital Market Authority (formerly the SCA), the Central Bank of the UAE, the DFSA or the FSRA.

02 Not a party to the deal

Any transaction is concluded directly between the Seller and the Investor or Buyer. Safqaty is not a party to it.

03 Never holds your money

Safqaty never receives, holds or transfers investment funds. Payments are made directly between the parties.

04 No investment advice

Nothing we publish is investment, financial, legal or tax advice, or a recommendation to invest.

05 No guaranteed returns

Projected returns are the Seller's estimates. They are not guaranteed, and capital is at risk.

06 Your own due diligence

The Investor or Buyer carries out their own full due diligence (legal, financial, tax and commercial), ideally with independent advisers.

Listings are based on information supplied by Sellers. Safqaty's initial checks are not due diligence, and Safqaty does not audit or guarantee that information. Nothing in this profile is an offer or a solicitation to buy securities or financial products. Full terms: safqaty.com/disclaimer.

CONTACT

Speak with our team

Tell us what you are looking for, whether an opportunity to invest in or a business to present, and a member of our team will reply personally.

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INSTAGRAM
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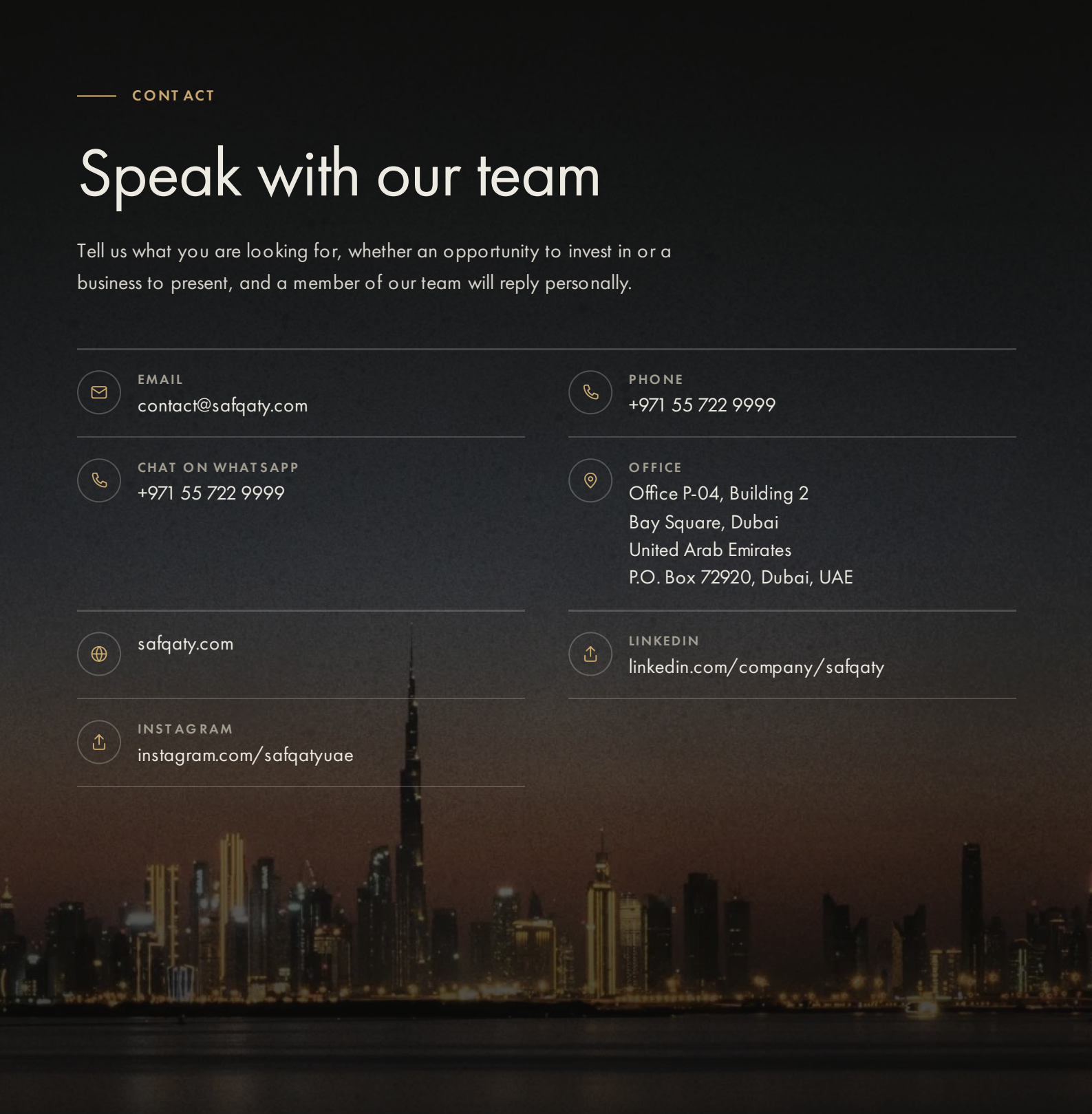

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